

NATIONAL ASSOCIATION OF CATASTROPHE ADJUSTERS
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VOLUME 19, ISSUE 2 www.natacadj.org JUNE 2015

NACA OFFICERS

President

[Shari Britton](#)

Vice President

[Chris Hatcher](#)

Secretary/Treasurer

[Jon Joyce](#)

Sergeant at Arms

[Jimmy Clark](#)

FROM THE
PRESIDENT....

GOT WORK?

It seems 2015 is turning out to be a very busy year for CAT adjusters. We are 5 full months into the year and everyone I know that wanted to work, has had the opportunity to do so. From the snow and Ice in the New England area to the hail and



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**Thank you to these
companies who were
sponsors for the 2015
NACA Convention:**

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AAN Adjusters

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Eberl Claims Service

Mathias and Company

National Water

SIS Group

flooding in the south, it looks like work opportunities have been abundant.

I hope while we are out working these areas, that we remember the high standards that come with being a member of NACA. We are educated adjusters that stand out from the crowd and I am proud to be one of those members. I have seen some work while handling re-inspections that could use some further training. We all get hurried and overlook things occasionally but there are also adjusters out there that really need some additional help.

When we do come across other adjusters whether it be sharing a hotel or in meetings of the companies we work for, I would like to challenge us all, to share the news of NACA. So many adjusters have never heard of our association. They don't know of the benefits that come with membership. They don't know of the continuing education that we offer at our conventions. They don't know that we are in the final stages of organizing a mentoring program that many could benefit from. It is up to us to spread the news and recruit new members.

I am so thankful that we were introduced to NACA, early in both Woody and my careers. We have been blessed and become very successful by working through a network of vendors that support NACA. It can be a difficult career to get into and stay into. If it were not for the connections we made with each of you, who knows where we would be. Thank you all for your support and dedication to this great organization.

Shari Britton, NACA President
480-296-5511

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CHRIS
HATCHER
VICE PRESIDENT



Chris Hatcher began his adjusting career as a Field Manager, Trainer, Mentor and Adjuster for Eberl Claims Service. His adjusting experience includes wind/hail, tornadoes, hurricanes, fire, lightning, ice damming, mold, flood, foundation, smoke, weight of ice and snow, plumbing leaks, and auto liability. Chris is now the lead trainer and curriculum developer for Top Adjuster. He joined NACA in 2012 and has served as Chairman of the Membership Committee and a member of the Promotional Committee. Having served as Sergeant At Arms and Secretary/Treasurer, Chris will serve as Vice President in 2015.

Jon
Joyce
Secretary/Treasurer



Jon Joyce has been working as a catastrophe adjuster since 2004. He attributes his success to NACA because the members help adjusters advance their careers and he plans to pay it forward. Jon Joyce is honored to serve on the Executive Committee for NACA and can

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Registrations for EXPO and Sponsors are open NOW!

**40th ANNIVERSARY
NACA Convention
and EXPO
Flamingo Hotel & Casino
Las Vegas, NV
January 10-13, 2016**

**IMPORTANT INFO
FOR NACA MEMBERS**



NACA Membership dues
deadline is

June 30, 2015

to be included in the 40th
Anniversary edition NACA
Roster Book.

honestly say joining NACA was the single best decision made in his adjusting career. His adjusting experience includes wind/hail, tornadoes, hurricanes, fire, lightning, ice damming, mold, flood, foundation, smoke, weight of ice and snow, liability, business interruption, and plumbing leaks. He joined NACA in 2008 and has served as Chairman of the Vendor Show Committee. Having served as Sergeant At Arms, Jon Joyce will serve as Secretary/Treasurer in 2015.

***A WORD FROM
YOUR SERGEANT
AT ARMS
JIMMY CLARK***



***Legislators Introduce
Bill To Change Adjuster
Licensing In Florida
2MAR2015
LEGISLATORS***

***INTRODUCE BILL TO CHANGE ADJUSTER
LICENSING IN FLORIDA NEW PROPOSED
LAW TO REQUIRE ADJUSTERS TO TAKE THE
STATE TEST*** Currently, adjuster candidates who obtain an approved designation are exempt from taking the state licensing test. On February 24, 2015 two bills were introduced into the FL Legislature. SB 1222 by Senator Richter, and HB 1133 by Representative Fant. If passed, the new law would eliminate the exemption, thereby requiring adjuster candidates to take 40 hours of pre-licensing and the state test. ***HOW THIS WILL AFFECT EACH CANDIDATE*** The possible change in the law means that:

- 1. Any candidates for an adjuster license who want the exemption from the state test should immediately take and complete an approved Designation prior to the projected date of July 1, 2015, when the new law would take effect;***
- 2. Any candidate for an adjuster license after that date may be required and should be***

Payment and invoice options are available [here](#).



HELP WANTED!

We are looking for pictures and memorabilia from past conventions for the 2016 NACA booth. Please contact the [office](#) with your ideas and for more details.

Please update the website with your person profile and contact information

[NACA Website](#). Contact [Jennifer Joyce](#) if you have any questions.

2015-2016 NACA COMMITTEES Executive Committee:

[Shari Britton](#)
[Chris Hatcher](#)
[Jon Joyce](#)
[Jimmy Clark](#)
[John Postava](#)

prepared to take the designation and then study for the state test.
HOW THIS WILL AFFECT INSURANCE COMPANIES The cost of licensing each new adjuster will increase due to the expense of the adjuster study manual textbook (\$50 + tax); along with the testing fee (\$56.00); The time for licensing will increase due to the additional study time to prepare for the state exam. If you have questions or comments you may contact: Senator Richter: (239) 417-6205 Representative Fant: (850) 717-5015 The proposed bill may be viewed at: http://www.flsenate.gov/Session/Bill/2015/1222/BillText/___/HTML

Regards,

*Jimmy Clark, CGA
Certified General Adjuster
HAAG Certified Roof Inspector
Cell: 512-417-4677
Email: JimmyClark@USA.com*

PAST PRESIDENT'S ADVISORY BOARD

John A. Postava is currently President of Simsol Insurance Services, Inc., a catastrophe adjusting firm to the National Flood Insurance Program and several WYO flood insurance carriers. John, a former senior property adjuster for Fireman's Fund Insurance Company in New Orleans, has over 30 years of property and catastrophe claims experience. John is also a Co-founder and President of SIMSOL Software, an established provider of estimating and claims documentation software for the P&C



Past President's Advisory Board:

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Robert Uhler
Warren Aplin
Woody Britton
Tressa Bullard
Wanda Hogan
Charles Norton
Pat Plover
Ron Sanderson
Walter Vance
Tom Vaughan
John Postava

Membership Committee:

- Chair** - Hope Brunette
Colleen Carroll
Dave Hall
Gabi Hall
2015 EXPO
Co-Chairs

- Amanda Williams and Trent Cline
Jessica Hamilton

Continuing Education:

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Didi Womack
Jason Lockeridge

Promotions Committee:

- Chair:** Rebecca Wheeling
Steve Zibilich

Technical Committee:

- Chair:** Jennifer Joyce
Rebecca Wheeling

Membership Roster Committee:

- Chair:** Monty Mathias
Welcome Committee:

- Chair: John Postava
Mentor Program
Chair: Mark Bruck
Jennifer Joyce
Jason Lockridge
Todd Shetler
Toni Merz
Earnestine Nix

insurance industry. John has served NACA as Sergeant at Arms, Secretary-Treasurer, Vice President, and President. He will serve on the Past President's Advisory Board in 2015.

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**2015 NACA Vendor Show Booth
Decoration Winner**

Rebecca Wheeling
Didi Womack
Jeff Schmidt
Matthew Skrief

Sponsorship

Chair: Jessica Hamilton

Didi Womack

Activities

Chair: Tony Slee

John Postava

Rebecca Wheeling

Convention:

Chair: TBA

VOLUNTEERS NEEDED!

Where would you like to share
your ideas and talents??

Please let Shari Britton or any
chairman know of your interest
in serving!

Thank you!

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PARTICIPATED IN THE
2015 NACA VENDOR
SHOW IN
LAS VEGAS, NV**

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Promotions & Communications Update

Hello Fellow Adjusters!

What a fabulous year of opportunities NACA Members are having this year. The communication from the field is that everyone is getting lots of claims!

We will be kicking off our announcements this year of all the Sponsors and Vendors who will be at the NACA Convention. We appreciate all these companies give of time and money to support the NACA Organization. We need your help to let the IA Firms and Vendors know that the NACA Convention is the best place to find high quality, hard working, and professional adjusters in the industry. If you have any suggestions of IA Firms or Vendors that you would like for us to contact please email rebecca@scheduleit.org with the name of the company and the contact person. We will reach out to them and let them know of the opportunity to meet the best Independent Insurance Adjusters in the industry!

See you in Las Vegas!
Rebecca Wheeling, CEO
Schedule It

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WELCOME NEW NACA MEMBERS

**Welcome to our newest
NACA members, who
were approved by email**

ballot vote ending April 30,
2015

General Members

Mark Bruck

Will Jerden

Merlin Orr

Michael Smith

Kevin Dill

**Associate
Members**

James R. Owens

Apprentice Members

David L. Richards

Donald G. Voegele

**WELCOME to the NACA
FAMILY**

Who will you bring as a new
member to celebrate the
40th Anniversary
at the Annual Convention
and EXPO in 2016?

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Thank you to all who helped present classes at the 2015 Convention:

[George Parks](#)

[Kevin Edgar](#)

[Erik Moore](#)

[Robon s. Caulfield, R.A., LEED AP BD&C](#)

[Michael E. Taylor](#)

[Robert \(Bob\) Whelan, Jr. P.E. MSCE, CFEI](#)

[Christopher E. Vogt, CFP](#)

[Jim Chaney, CPCU, HCI-R/C/W. AIC, ARM, AU, AINS, FCLA, ITP](#)

[Rebecca Wheeling](#)

[Bruce Vogt](#)

[Michael J. Hayes, PE](#)

[Quentin S. Ragan, SE PE](#)

**Salute to TV Memories
40th Anniversary
NACA
Convention and EXPO
January 10-13, 2016
Flamingo Hotel and Casino
Las Vegas, NV**

Find and Answer the TV Trivia Question!



**EXPO and Vendor Show
Committee Update**

[Russell Jackson](#)

[Doug Branham](#)

[Chris Hatcher](#)

GOOD NEWS

Wanda Hogan - beating cancer!

PRAYER CORNER

Please continue to pray for:

All our adjusters to remain safe who are deployed across the nation.

All the families in areas effected by catastrophe events.

Wanda Hogan

Looking for...



The 40th Anniversary NACA Expo & Vendor Show registration is now open!



This year's theme is "Salute to TV Memories!". Vendors are able to select their booth spaces online and will be available on a first paid basis. So register early! We have BIG surprises this year that will be unveiled soon.

The one day show will be held on Wednesday, January 13th and will showcase up to 100 vendors with products and/or services specific to catastrophe adjusters and the industry. Please visit the NACA website for vendor show floor plan and registration information. Please note that the floor plan only displays the first 50 booths. More will be added as needed.

NACA members please feel free to forward us contact information for potential vendors that you would like to see at our show.

Should you have any questions or concerns please feel free to contact Amanda Williams at BayClaims@comcast.net, Trent Cline at Y2KCPO@yahoo.com or NACA.

This year's show promises to be BIGGER and BETTER than anything we have ever done before. Join us for the Biggest Party yet to celebrate NACA's 40th Anniversary.

Amanda Williams
Trent Cline
Jessica Hamilton

Administrative
STRATEGIES



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at www.simsol.com



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WEBSITE IS DONE!

Hello Members!

Congratulations on your upgraded website! We want you to get more work and have built a website to help you do just that. With the new search engine optimizations NACA is reaching more people than ever before! I just wanted to highlight some details for you to utilize. This website is actually a large software program that we will be adding to on a regular basis. Here are some highlights to become aware of opportunity in the new technology.

ABOUT US

This is where you can find out our committee contacts and how to reach out.

Also, please consider submitting a testimonial about how NACA has benefited you so others can read up on our unique and caring Association. Advertisers, you will notice many parts of the website have banner ads at the bottom. You will be able to purchase space on our website in the near future!

MEMBERS

We have our member database listed under the Member Search button which allows IA Firms to search for all adjusters licensed in a certain state or living in a certain state. Then you can even see a resume and headshot in their membership profile. Members login to update all their information to make sure they have certifications, emails, and phone numbers ready and accurate for the next deployment.

Adjusters have a contact name and phone number for all of the IA Firms who are in support of this Association and come to our conventions for in person networking.

The Become a Member button allows you to submit your new application completely online and we accept renewal dues and new member dues all online as well. NO MORE PAPER!

MENTOR PROGRAM

Our current mentor program takes an interest in new adjusters trying to get their first assignments in the field. We have dedicated an entire committee to taking this program to the next level to partner with IA Firms nationally. If you are



interested in this program members need to submit an online request to get involved. Also, please consider submitting a testimonial about how the NACA Mentor Program has impacted you as a Mentor or Mentee.

CONVENTION

Our 40th Anniversary Convention at the beginning of next year is already open for Vendors and Sponsors with online registration for booth space. We are also putting together a LARGE prize opportunity with details to come shortly. Registration for Attendees will open in late summer. We are very excited about celebrating this BIG event in Las Vegas! This is where the exponential deployment opportunities start. Rub elbows with the people in charge of assigning you claims and the tenured adjusters that become a second family on the road that all look out for each other in the spirit of paying it forward.

NEWS

Our archive of newsletters are stored on the website as well as our Facebook feed. Also, please consider submitting your event details here for our national calendar.

LINKS

This area allows the public to submit industry related information on websites and companies that are helpful to deployed adjusters. Feel free to submit your referrals today!

EDUCATION

This area allows Adjusters to obtain additional CE hours and Certifications online. In the future NACA will offer courses as well at deeply discounted prices.

ADVERTISE

Vendors and IA Firms have several opportunities at NACA to reach thousands of members and industry contacts. We have streamlined those opportunities here and allow you to purchase online. Companies can advertise in the NACA News, NACA Member Roster Book, and Convention Book. This is where website banner ads will be posted once we go live with this new feature.

CONTACT US

If you have future enhancement ideas of how our Association can help you future leveraging technology or any other area please contact our



office at any time. We are here to serve you and increase your contacts and opportunities.

Jennifer Joyce
NACA Technology Committee Chair

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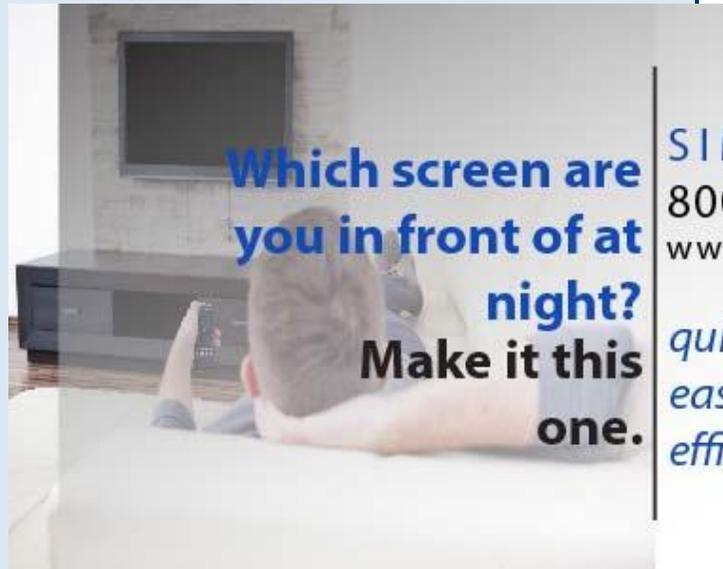
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Conduct Forensic Inspections
Technology enables safe,
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site evaluations

HOUSTON, TX (May 18,
2015) - Rimkus Consulting
Group, Inc., a leader in

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forensic engineering consulting services, announced today that it is the first company to receive approval from the Federal Aviation Administration (FAA) to utilize small unmanned aircraft systems (UAS) - commonly referred to as drones - for aerial inspections and surveys of structures and facilities to conduct forensic inspections. A UAS equipped with a high-performance aerial photography platform is extremely flexible and offers a number of benefits when used for forensic evaluations, including greater speed, safety, practicality, and efficiency. The technology is especially beneficial for difficult and dangerous inspections, such as those involving steep-sloped roofs, exterior facades and walls, towers and bridges, and damage due to fires and explosions, vehicle accidents, and catastrophic events. "To say that this technology is changing the face of our industry and bringing added value to our clients is an understatement. We can now obtain better, more-timely



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2015 NACA LIFE MEMBERSHIP AWARDS

The Executive Committee and Membership of The National Association of Catastrophe Adjusters, Inc. recognize individuals who have served NACA above and beyond through volunteer efforts and committee leadership with the Life Membership Award. Our Constitution and By-Laws outline the scope of this award and defines the process for its presentation to deserving adjusters.

evidence in challenging locations with less risk and expense," said Curtis Brown, President and CEO, Rimkus Consulting Group. Rimkus is dedicated to providing innovative, technology-driven solutions like the DJI Phantom 2 Vision +. Weighing in at only three pounds, the UAS features a gimbal-stabilized, 14-megapixel/1080P camera with crystal-clear imaging. "The drones that make up our fleet are ideally suited for the documentation of evidence during forensic investigations. With high-resolution cameras and Wi-Fi/GPS-enabled control systems, these hover-style drones can be maneuvered close to structures at great heights or flown high above large areas, returning detailed imagery in each case," said Wes Jordan, Vice President, National Property Division Manager, Rimkus Consulting Group. "Our inspections can now reach locations that were previously inaccessible due to safety concerns or manlift equipment and manned aircraft operating constraints," said Jordan.

ARTICLE IV
SECTION 5

A. Life
Membership may be given to those general members who are deserving of such recognition for their long tenure as an active member, and for their past contributions to The Association. Names of all candidates for Life Membership shall be submitted to the current Executive Committee who will determine qualifications, and which names will be submitted to the General Membership for voting approval or rejection during a regular session at the Annual Convention. Voting by the General Membership on any candidate submitted by the executive committee for such vote will be done by secret ballot.

B. Names of candidates who are submitted to the General Membership, as above, (Section 5, A) shall receive the classification of "Life Member" by a two thirds (2/3) vote of the General Membership present at the Annual Convention.

C. "Life Members" shall enjoy all the benefits of The Association as outlined in Section 4, Sub-paragraphs A, B, C and D, above.

D. "Life Members" will be exempt from paying annual dues, as well as their annual meeting registration fees, and convention assessment. These expense items will be absorbed by The Association.



**2015 NACA LIFE MEMBER
RECIPIENTS**

Rimkus currently has 45 locations worldwide, employing more than 400 professionals, including a team of expert engineers and consultants unmatched in the industry.

About Rimkus Consulting Group, Inc.
(www.rimkus.com)
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WARREN APLIN, member
since **1997**
and
WANDA HOGAN, member
since **1999**

**Thank you for your many years
of service and loyal dedication
to the members of NACA.**

Media Contact:
James W. (Wes) Jordan,
P.E., S.E., LEED® AP
Vice President, National
Property Division Manager
Rimkus Consulting Group,
Inc.
Ph.: 317-510-6484
jwjordan@rimkus.com



mentor program info

Friends,
Exciting times around
NACA! Wait till you hear
about the convention. I
want to take a moment and
thank the contributor who
wrote about the honor of
being a part of NACA and
the invaluable opportunity
it is to be with the elite
adjusters and distinguish
ourselves just by our
membership. I hope others



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are as honored as I am to be a member of NACA.

Part of that honor is why I accepted being the committee chairperson for the Mentorship Committee. It is imperative that when we are a part of something with such value that we assist others in learning our trade and making sure NACA maintains its prestigious place in the adjusting community.

With that said, we are excited about the "Mentorship Program". Thanks to the hard work of the committee members (we owe them big time,) we have completed the modules and they have been approved by the Board. These modules are being integrated into the website so students can start their studies. We already have seven new adjusters waiting to start the modules and achieve there certifications.

Using a digital caliper You're working too



With the new Haag Panel & Membrane Gauge™, you can measure thickness without needing to correlate readings to industry panel and coating thickness.

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Future mentors: we also need you! As I said above, it is imperative that we share our trade not only for the personal gratification for giving back to the thing that is so good to us, but also knowing there is another well trained adjuster representing our industry and NACA.

I continue to interview new members and as they start their studies I now need mentors to start aligning with the program. Please email me your interests. Also, if you get a chance to thank the committee members please do. Their work is invaluable to creating a very comprehensive 10 module program to becoming a NACA certified field adjuster.

Mark Bruck, Chairman
bruckm49@gmail.com
954-249-5284

**40th Anniversary NACA
EXPO AND VENDOR
SHOW**

**NACA Salutes all the armed forces
of the
United States of America.
We thank you for your continued
service to our country &
remember all who sacrificed their
lives.**





Ideas for costumes, booth themes and decorations:

- Sitcoms**
- Soap Operas**
- Sci-Fi**
- Cop Shows**
- Game Shows**
- Drama**
- Comedy**
- Music Shows**
- Medical Shows**
- Contest Shows**
- Entertainment Shows**
- Weather Related Shows**
- Construction shows**
- Make Over Shows**
- Reality Shows**
- Talk Shows**



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MEMBERSHIP



DEADLINE

June 30, 2015
to be included in the
40th Anniversary edition
NACA Roster Book.
Payment and invoice
options are available [here](#).



Education Committee Update

Wanted: Active and Inactive Property and Aut



The **National Recreational Vehicle Inspectors Association** (NRVIA.org) individuals that can FastTrack their current skills and become an **NRVIA Certified** inspect used Recreational Vehicles for RV Buyers, Dealers, Banks and Insural "Home Inspections" for RVs.

- NO State Licensing Required
- Work from your home
- Pay outs are 2X a month
- Referral Bonus paid
- Mileage pay (if c your home base)
- Training and Cert Live Hands On cli

if you are looking for a flexible part time or full time contract opportunity that between your deployments OR.... if you are looking to do something else w check out this opportunity as a **NRVIA Certified RV Inspector**.

Go to the [Part Time or Full Time Biz Opportunities](#) Youtube video - Terry Coop NRVIA shares how you can become a **NRVIA Certified RV Inspector**. Mr. Cooper guest Steve Anderson, President of RV Inspection Connection, a nationwide fi NRVIA Certified RV Inspectors to perform RV inspections across the country.

www.NRVIA.org

www.RV

The link to the video -
https://www.youtube.com/watch?v=XcPYo_ymJko

The RV Inspection Story By **Terry Cooper** - The Texas RV Professor

The concept of the National RV Inspectors Association began in early 2013 when we at Mobile RV Academy and the folks at Workamper News started to have individuals, banks and insurance companies contacting us looking for someone to provide an independent 3rd party evaluation of a used RV. We were getting comments from these individuals that they knew if they

Hello Cat Adjusters! The education committee is excited for the conference next year. We want the 2016 education program to be the best ever.

We desire YOUR input! Please take ONE minute and jot us a quick e-mail. Please let us know:

- 1) What was the best class at the 2015 conference and WHY?
- 2) What was the best continued ed class you have ever attended and WHY?
- 3) Who would you like to see present in 2016 and what subject is their best?
- 4) What else would you like the education committee to know as we plan for 2016?

Please answer as many or as FEW of the above questions as you want. Please send your answers to Chris Vogt, Education Committee Chair @ YourFriendlyAdjuster@GMail.com. Please make your e-mail subject "NACA Ed Committee Info." We will acknowledge each e-mail received so if you don't hear back in 48 hours, PLEASE text me @ 530-830-9090 so can confirm that we are in communication with each other.

Thanks in advance for your e-mail answers and idea!
Chris Vogt

had a home to sell they could get a home inspection or if they had a boat they could get a boat survey but where could they get an independent 3rd party "Home Inspection" for an RV?

It was then we learned that over 65% of the used RVs being sold in today's market were being sold from one individual to another and were not being evaluated by a dealership or service center. These individuals were buying RVs just because they liked the décor or the color of the curtains, just "hoping" they were not buying a lemon.

With the record sales of new RVs this volume of used RVs will continue to expand.

There is a saying in the RV industry that if an individual buying.....

RV INSPECTION STORY cont.



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TV Trivia Game

The character 'Tim Taylor' was ranked #20 in TV Guide's list of the "50 Greatest TV Dads of All Time"

What was the name of the show and how long did it run??

Send Answer to Debra!

Prizes for the first 5 correct answers, to be given at the 2016 Convention!

NEWSLETTER DEADLINE:

NACA NEWS articles and Ads due AUGUST 21, 2015!

email to: naca@necatadj.org

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